

Career Forum

Oct 16th - 18th 2023



Participating Companies

accenture

Admiral
Group PLC

amazon

APRICUM
THE CLEANTECH ADVISORY.

ARTHUR LITTLE

BAIN & COMPANY

C3.ai

FT DELTA

EY
Building a better
working world

BAYER

BCG BOSTON
CONSULTING
GROUP

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EMERSON

ERICSSON

GAES
LIFE POINTS amplifon

Google

Infosys
Navigate your next

Kraft Heinz

LEK

IBM

Lilly

McKinsey
& Company

KEARNEY

Monitor
Deloitte.

Morgan Stanley

NOVARTIS

OC&C
Strategy consultants

OliverWyman

Open
Capital

PHILIP MORRIS
INTERNATIONAL

PHILIPS

Roland
Berger

rbi restaurant
brands
international

SIEMENS

SIGRUN
PARTNERS

BURGER KING Tim Hortons POPEYES FIREHOUSE
SUBS

sonnedix

tesa

werfen

wipro

ZS

Sponsors

GOLD



SILVER



Schedule

(always updated in Campus Group)

Schedule Oct 16th

	CONSULTING	FINANCE	DIVERSIFIED INDUSTRIES
8:00 - 9:00	Networking event		
9:00 - 9:45	ZS Associates		IBM
10:15 - 11:00	OC&C Strategy		Amplifon
11:30 - 12:15	Monitor Deloitte		Tesa
12:45 - 13:30	BCG		Eli Lilly
13:30 - 14:45	Networking event		
15:00 - 15:45	Delta Partners		
16:00 - 16:45	McKinsey	Sigrun Partners	Werfen
16:45 - 18:00	Career Fair		

Schedule Oct 17th

	CONSULTING	FINANCE	DIVERSIFIED INDUSTRIES
8:00 - 9:00	Networking event		
9:00 - 9:45	EY Spain		
10:15 - 11:00	L.E.K.	Citi	Kraft Heinz
11:30 - 12:15	Kearney		C3.AI
12:45 - 13:30	Accenture	Admiral	Infosys
13:30 - 14:45	Networking event		
15:00 - 15:45	Roland Berger		
16:00 - 16:45	Bain		Sonneditx (online)
16:45 - 18:00	Career Fair		

Schedule Oct 18th

	CONSULTING	FINANCE	DIVERSIFIED INDUSTRIES	
8:00 - 9:00	Networking event			
9:00 - 9:45	Ericsson (online)		Philips (online)	
10:15 - 11:00	Arthur D. Little SEA (online)		Amazon Launch	
11:30 - 12:15	Roland Berger Japan (online)	Morgan Stanley	Philip Morris	
12:45 - 13:30	Bayer (online)	Open Capital Advisors (online)	Wipro	Siemens
13:30 - 14:45	Networking event			
15:00 - 15:45	Apricum (online)		Rbi (online)	
16:00 - 16:45	Oliver Wyman UAE		Novartis	
16:45 - 18:00	Career Fair			

Please check the slots of online company presentations in Campus Group

Recruitment information provided by companies

Accenture	Kraft Heinz
Admiral Group (pending)	L.E.K. Consulting
Amazon Launch	McKinsey & Company
Amplifon	Monitor Deloitte
Apricum	Morgan Stanley
Arthur D. Little SEA	Novartis
Arthur D. Little UAE (pending)	OC&C Strategy Consultants
Bain & Company	Oliver Wyman IMEA
Bayer	Open Capital Advisors (pending)
Boston Consulting Group	Philip Morris Spain
C3.AI	Restaurant Brands International Inc.
Citi	Roland Berger Holding
Delta Partners	Siemens
Eli Lilly & Company	Sigrun Partners
Emerson	Sonnedix (pending)
Ericsson (pending)	Philips (pending)
EY	Tesa
Google (pending)	Werfen
IMB (pending)	Wipro
Infosys Limited	ZS Associates
Kearney	

Accenture

[Accenture | Let There Be Change](#)

Accenture is a leading global professional services company, providing a broad range of services in **Strategy** and Consulting, Interactive, Technology and Operations, with digital capabilities across all of these services.

With our thought leadership and culture of innovation, we apply industry expertise, diverse skill sets and next-generation technology to each business challenge.

We believe in inclusion and diversity and supporting the whole person. Our core values comprise of Stewardship, Best People, Client Value Creation, One Global Network, Respect for the Individual and Integrity. Year after year, Accenture is recognized worldwide not just for business performance but for inclusion and diversity too.

“Across the globe, one thing is universally true of the people of Accenture: We care deeply about what we do and the impact we have with our clients and with the communities in which we work and live. It is personal to all of us.” – **Julie Sweet, Accenture CEO**

Speakers:

Esther Gasull – Managing Director Accenture Strategy

Gustavo Samayoa – Managing Director Accenture Strategy

Myrthe van Selst – Global MBA Recruitment team

Current scholars will also join our presentation

MBA RECRUITMENT INFORMATION



+55 nationalities



Around
760 students



2 years program



Barcelona
Campus



around 5 years
of relevant work experience

1. Will you be offering full-time opportunities after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☒ No ☐

1.1.1 If yes, please indicate for which country/-ies: Malaysia and Singapore

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases: Accenture is offering visas for all locations **except for Singapore and Malaysia**

2. Do you plan to hire MBA Students for summer corporate internships?

Yes ☒ No ☐

If yes, please specify: We will be offering summer internships in the UK

2.1 Students need to have specific work authorization No ☒

2.2 If yes, please indicate for which country/-ies:

3. For which functional areas do you typically hire MBAs ?

Accenture Trading, CFO, Communications & Media, Consumer Goods, Financial Services, Life Sciences, M&A, Macroeconomics, Private Equity, Resources/ Energy, Retail, Supply Chain, Sustainability, T&O, Tech Strategy, Zero Based Budgeting, Generalist

4. For which countries do you generally hire MBAs?

Spain, France, UK, Greater China, Singapore, Malaysia, Japan, Saudi Arabia, Dubai, Brazil, Mexico

5. What are your preferred candidate requirements?

Consulting experience

6. Please list the positions that you are offering (either for Full time or Internships)

Full time: Business Strategy Consultant (MBA) - currently open for application [Accenture MBA \(beamery.com\)](https://beamery.com)

Summer Internship UK – open for application later this year

Admiral Group

[MBA | Admiral Jobs](#)

The Admiral Group is a “start-up that made it” - we grew from 50 staff members and no customers at our launch in 1993 to 9 million customers, 11,000 staff members and a market cap of £7.28bn. Part of the FTSE 100, Admiral is the UK leader in the car insurance market and is recognized as one of the most profitable and innovative insurance companies in Europe.

Admiral now has a presence in eight countries, including France, Spain, Italy and the USA. And it's no longer all about car insurance - we have a fast-growing home insurance operation in the UK, and in recent years we've launched travel insurance, loans, and other financial products too. Since the beginning the way we underpin data & analytics to our strategy has been one of our most valuable IPs and key to success, and a strong skill many of our leaders have mastered.

We're always looking for bright individuals to develop our strategy and grow into future leaders in our organisation. Come and meet us on October 17th to find out more about our MBA opportunities!



MBA RECRUITMENT INFORMATION



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2 years program



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Campus



around 5 years
of relevant work experience

1. Will you be offering **full-time opportunities** after graduation (starting from May 2023) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☒ No ☐

1.1.1 If yes, please indicate for which country/-ies: We sponsor visa to the UK

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases:

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify:

SPARK Program (Strategic Pricing & Analytics for Risk)

2.1 Students need to have specific work authorization Yes ☐ No ☒

2.2 If yes, please indicate for which country/-ies: They can work remotely

3. For which **functional areas** do you typically hire MBAs ?

☒ General management ☐ Sales ☐ Marketing ☒ Finance ☒ Strategy

☒ Operation ☐ IT & Digital ☒ Other: Data and Analytics

4. For which **countries** do you generally hire MBAs?

☐ Greater China ☐ India ☐ Southeast Asia ☐ Japan ☐ South Korea

☒ Worldwide ☒ Other: UK, France, Italy and Spain

5. What are your preferred **candidate requirements**?

- Previous candidates average around 5 years' experience but there is not a set number of years required. We are very open-minded in regard to experience;
- We have had successful candidates with varying backgrounds
- Great track record in leading people, projects or processes
- Strong analytical skills. Proven numerical and data skills are an added plus
- Experience providing recommendations to senior management
- Experience and passion to work with data is a plus
- Proficiency in French, Spanish and/or Italian are a plus

6. Please **list the positions** that you are offering (either for Full time or Internships)

MBA SPARK Leadership Program Full-Time, MBA SPARK Leadership Program Summer Internship

Amazon

<https://amazonstudentsmbaemea.splashthat.com/>

How often can you say that your work truly changes the world? You'll say it often with us.

At Amazon, what we do touches the world every day, and you will have the opportunity to leave your imprint on our work. Here, you'll be encouraged and rewarded to disrupt the status quo, think big and redefine normal as you team with other curious and open-minded innovators. Our people will help you grow into the visionary, high-impact person you know you're ready to be.

Join us and define tomorrow.



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Please check the appropriate box to answer questions: ☒

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☐ No ☒

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☐ No ☐

1.1.1 If yes, please indicate for which country/-ies: Please complete...

1.2 Would your company be able to sponsor visas? Yes ☐ No ☐

Only specific cases: Please complete...

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☒ No ☐

2.2 If yes, please indicate for which country/-ies: It depends on their nationality and the visa requirements of the country we Hire them for

3. For which **functional areas** do you typically hire MBAs ?

Amazon Devices; Amazon Web Services; Amazon Marketplace; Business Development

eCommerce; Retail; Kindle, Digital Content and Publishing; Worldwide Operations and Customer Service; Amazon Studios

4. For which **countries** do you generally hire MBAs?

United Kingdom, Luxembourg, Germany, France, Italy, Spain, Netherlands, Sweden

5. What are your preferred **candidate requirements**?

Enrolled in a full-time MBA program; 3+ years of full-time work experience; Professional English fluency; Commit to 8-10 weeks for the internship (June-Aug); Be able to relocate to the placement country prior to the start of the internship and for the duration of the internship

6. Please **list the positions** that you are offering (either for Full time or Internships)

Sr. Vendor Manager, Sr. Product Manager, Sr. Marketing Manager, Sr. Program Manager, Sr. Business Dev. Manager, Sr. Category Merchant Manager, Sr. Partner Manager, Sr. Strategic Supply Chain Manager, Sr. Business Manager.

Amplifon

<https://careers.amplifon.com/en>

Amplifon is an Italian **multinational company** and **global leader in hearing care solutions**. More than **19,400 professionals** every day in a global network of **9,300 points of sale**, give back the joy of hearing, feeling and living to thousands of people across the world.

In Amplifon we believe **people** are the most important component of our success. Thanks to our people, we are able to put the everyday taps, pops and splashes back into the **lives of our customers**. We believe that it's only through strong investment in talent engagement, continuous professional development, support and recognition that our people can exceed every limit and **build a fulfilling career**.

For the whole business Amplifon looks for **young graduates** seeking demanding and stimulating responsibilities. Amplifon relies on people willing to listen to the world around us and **embrace every challenge** with the ambition to learn, grow and innovate with speed and agility.



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1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☒ No ☐

1.1.1 If yes, please indicate for which country/-ies: Please complete...

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases: Only for the Graduate Program

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☐ No ☒

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☐ No ☐

2.2 If yes, please indicate for which country/-ies:

3. For which **functional areas** do you typically hire MBAs ?

Finance, Marketing, Supply Chain, Retail Excellence, Sales, IT

4. For which **countries** do you generally hire MBAs?

Any of our 25 countries on EMEA, Americas, APAC.

Italy, Spain, France, Germany, Netherlands, Switzerland, Belgium, Portugal, United Kingdom, Hungary, Poland, Israel, and Egypt. United States, Canada, Argentina, Chile, Ecuador, Panama, Colombia and Mexico. Australia, New Zealand, India and China.

5. What are your preferred **candidate requirements**?

International background, Conversational English level, attitude and skillset according to job requirements. Ambition for growth, learning and development

6. Please **list the positions** that you are offering (either for Full time or Internships)

<https://careers.amplifon.com/en>

We have many positions available right now, so I would suggest sharing the Career Site directly!

Apricum – The Cleantech Advisory

www.apricum-group.com

Apricum – The Cleantech Advisory is a global transaction and strategy advisory firm dedicated to renewable energy and cleantech. Apricum supports companies and investors in creating growth through developing winning strategies and executing corporate finance transactions. Its experienced team combines experts from cleantech, top-tier consulting and investment banking. Established in 2008, Apricum is headquartered in Berlin with offices in London, Paris, and Dubai.

About the speakers:

Florian Mayr is a partner at Apricum, where he leads Apricum's energy storage and green hydrogen practices.

Apricum Director Alex Metz leads Apricum's green mobility practice and is head of Apricum's Paris office.



APRICUM
THE CLEANTECH ADVISORY.

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around 5 years
of relevant work experience

Please check the appropriate box to answer questions: ☒

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☐ No ☒

1.1.1 If yes, please indicate for which country/-ies: Germany, UAE, Paris, UK

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases: Please complete...

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☒ No ☐

2.2 If yes, please indicate for which country/-ies: Germany, UAE, France, UK (we are happy to organize work visas for full-time positions, but not internships)

3. For which **functional areas** do you typically hire MBAs ?

Development & execution of strategies, business plans and business models, due diligence (market, commercial, technological, financial), technology assessment

4. For which **countries** do you generally hire MBAs?

For all four countries where we have our offices – Germany, UK, UAE, France

5. What are your preferred **candidate requirements**?

We require profesional experience in management consulting (1-2 internships for C, 2 years for SC, 4 years for PM) plus a master's degree in either business, engineering or physical sciences (e.g., physics, chemistry) with excellent academic achievements

6. Please **list the positions** that you are offering (either for Full time or Internships)

We offer Internships all year round (3 months minimum duration, can be extended to 6 months). Full time open positions: Consultant, Senior Consultant, Project Manager can be based in any of our offices.

Arthur D. Little Southeast Asia - Asia Pacific

www.Adlittle.com

As the world's first consultancy firm, Arthur D. Little (ADL) has been at the forefront of innovation for more than 135 years.

We are acknowledged as thought leaders in linking strategy, technology and innovation. Our consultants consistently develop enduring next generation solutions to master our clients' business complexity and to deliver sustainable results suited to the economic reality of each of our clients.

ARTHUR  LITTLE

MBA RECRUITMENT INFORMATION



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760 students



2 years program



Barcelona
Campus



around 5 years
of relevant work experience

Please check the appropriate box to answer questions: ☒

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☐ No ☒

1.1.1 If yes, please indicate for which country/-ies: SG, ID, PH, TH, VN, MY, TW

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases: Meets business requirements with strong profile

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☒ No ☐

2.2 If yes, please indicate for which country/-ies: SG, ID, PH, TH, VN, MY, TW

3. For which **functional areas** do you typically hire MBAs ?

All functional areas

4. For which **countries** do you generally hire MBAs?

SG, ID, PH, TH, VN, MY, TW

5. What are your preferred **candidate requirements**?

1. Strong profile with previous experience in consulting and/or industry

6. Please **list the positions** that you are offering (either for Full time or Internships)

Internship, Full Time BA, Consultant and Manager

Bain & Company

<https://www.bain.com/careers/>

Bain & Company is a global consultancy that helps the world's most ambitious change makers define the future.

Across 65 cities in 40 countries, we work alongside our clients as one team with a shared ambition to achieve extraordinary results, outperform the competition, and redefine industries.

We complement our tailored, integrated expertise with a vibrant ecosystem of digital innovators to deliver better, faster, and more enduring outcomes.

Our 10-year commitment to invest more than \$1 billion in pro bono services brings our talent, expertise, and insight to organizations tackling today's urgent challenges in education, racial equity, social justice, economic development, and the environment.

We earned a platinum rating from EcoVadis, the leading platform for environmental, social, and ethical performance ratings for global supply chains, putting us in the top 1% of all companies.

Since our founding in 1973, we have measured our success by the success of our clients, and we proudly maintain the highest level of client advocacy in the industry

MBA RECRUITMENT INFORMATION



+55 nationalities



Around
760 students



2 years program



Barcelona
Campus



around 5 years
of relevant work experience

1. Will you be offering **full-time opportunities** after graduation (starting from Q2 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☐ No ☒

1.1.1 If yes, please indicate for which country/-ies:

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases:

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify: we will offer summer internships for 2Y candidates

2.1 Students need to have specific work authorization Yes ☐ No ☒

2.2 If yes, please indicate for which country/-ies:

3. For which **functional areas** do you typically hire MBAs ?

☒ General management ☐ Sales ☐ Marketing ☐ Finance ☐ Strategy

☐ Operation ☐ IT & Digital ☐ Other

4. For which **countries** do you generally hire MBAs?

☐ Greater China ☐ India ☐ Southeast Asia ☐ Japan ☐ South Korea

☒ Worldwide ☐ Other

5. What are your preferred **candidate requirements**?

A solid team player who's also an independent thinker. A robust analytical skillset, endless curiosity and a penchant to think the impossible. Must be deadline driven, organized and able to multi-task. Strong verbal, written and presentation skills are important. Fluency in English plus local language for Non-US offices

6 Please **list the positions** that you are offering (either for Full time or Internships)

Worldwide FT positions

Worldwide Summer Associate positions

BAYER (Business Consulting)

Are you interested in life sciences and ready for more insights on the dynamic world of consulting?

Then join our virtual event to get to know the exciting and varied everyday working life in inhouse consulting. Meet Andrea Castellano, who is Senior Consultant in our Business Transformation team.

Find out how Bayer's Inhouse Consultancy is structured along the value chain with focus on strategic projects in the areas of Research & Development, Supply Chain & Manufacturing, Marketing & Sales and Business Transformation. We support the top management in over 100 strategic projects per year worldwide, across all divisions and functions – primarily in the areas of strategy design, organizational development and performance improvement.

At Bayer we're visionaries, driven to solve the world's toughest challenges and striving for a world where 'Health for all, Hunger for none' is no longer a dream, but a real possibility.

As one of the world's leading companies in the fields of health and nutrition, we are able to play a key role in devising solutions to tackle these challenges.

We're doing it with energy, curiosity and sheer dedication, always learning from unique perspectives of those around us, expanding our thinking, growing our capabilities and redefining 'impossible'.



MBA RECRUITMENT INFORMATION



+55 nationalities



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760 students



2 years program



Barcelona
Campus



around 5 years
of relevant work experience

Please check the appropriate box to answer questions: ☒

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☐ No ☐

If yes, please specify: **MAYBE** / not sure yet

1.1 Students need to have specific work authorization Yes ☐ No ☒

1.1.1 If yes, please indicate for which country/-ies: Please complete...

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases: We sponsor visas for our full-time hires.

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☐ No ☒

If yes, please specify: Students can apply for internships starting in spring or summer as we're hiring interns throughout the year

Yes ☐ No ☒

2.1 Students need to have specific work authorization

2.2 If yes, please indicate for which country/-ies:

3. For which **functional areas** do you typically hire MBAs ?

For our Business Consulting unit with focus on our four functional areas Research & Development, Product Supply, Marketing & Sales, Business Transformation

4. For which **countries** do you generally hire MBAs?

Leverkusen

5. What are your preferred **candidate requirements**?

See the requirements in our job posting: [consulting jobs in Bayer \(eightfold.ai\)](#)

6. Please **list the positions** that you are offering (either for Full time or Internships)

Intern Inhouse Consulting: [consulting jobs in Bayer \(eightfold.ai\)](#)

Intern Inhouse Consulting – Research & Development: [consulting jobs in Bayer \(eightfold.ai\)](#)

Intern Inhouse Consulting – Supply Chain & Manufacturing Strategies: [consulting jobs in Bayer \(eightfold.ai\)](#)

Boston Consulting Group

careers.bcg.com/

A global leader and pioneer in business strategy, Boston Consulting Group (BCG) works closely with giants in the corporate world and society to take on their most important challenges and tap into their greatest opportunities.

At BCG, we grow, lead, and innovate. You'll thrive in an environment that encourages creative thinking, collaboration, individuality, and diversity. When it comes to solving society's biggest problems, anything is possible at BCG. Join us in driving meaningful action for the world.

IESE and BCG have a strong relationship, with more than 70 IESE MBAs joining BCG offices Full Time in the past 5 years.

We have a dedicated team to assist IESE students with their journey through the application process. You can contact us at: ieserecruiting@bcg.com

MBA RECRUITMENT INFORMATION



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2 years program



Barcelona
Campus



around 5 years
of relevant work experience

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify: For current 2nd year MBAs we are running a Full-Time campaign in August – September. This window will no longer be open for the IESE Careers Fair.

1.1 Students need to have specific work authorization Yes ☐ No ☒

1.1.1 If yes, please indicate for which country/-ies:

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify: *BCG runs Summer Internships from June – August in many major markets*

2.1 Students need to have specific work authorization Yes ☒ No ☐

2.2 If yes, please indicate for which country/-ies:

While most BCG offices sponsor visas, several offices will require prior visas for summer internships. We will provide more information closer to the time.

3. For which **functional areas** do you typically hire MBAs ?

Management consulting

4. For which **countries** do you generally hire MBAs?

BCG has offices in 50 countries. BCG offices with strong historical hiring records from IESE include Dubai, Riyadh, Doha, Mexico City, Sao Paulo, Madrid, London, and Tokyo.

5. What are your preferred **candidate requirements**?

Certain markets require the home language to be spoken.

A full list can be found <https://careers.bcg.com/on-campus/iese>.

6. Please **list the positions** that you are offering (either for Full time or Internships)

Consulting - Internship (for Class of 2025)

C3 AI

<https://c3.ai/>

C3 AI is a leading Enterprise AI software provider for accelerating digital transformation. The proven C3 AI Platform provides comprehensive services to build enterprise-scale AI applications more efficiently and cost-effectively than alternative approaches. The C3 AI Platform supports the value chain in any industry with prebuilt, configurable, high-value AI applications for reliability, fraud detection, sensor network health, supply network optimization, energy management, anti-money laundering, and customer engagement.

Speakers:

Alberto Fernandez - Senior Director of Strategic Solutions, Sales EMEA

Scott Kemp – Senior Director of Strategic Solutions, Sales EMEA



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Please check the appropriate box to answer questions: ☒

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☒ No ☐

1.1.1 If yes, please indicate for which country/-ies:

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

1.2.2 C3 AI is only able to sponsor candidates in the US for the following roles: Data Scientist (non-fed), Application and Platform Engineer, and Solution Engineer.

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify: Hiring MBA candidates in the United States

2.1 Students need to have specific work authorization Yes ☒ No ☐

2.2 If yes, please indicate for which country/-ies: Candidates must be authorized to work in the country where the role is based

3. For which **functional areas** do you typically hire MBAs ?

Product Management, Customer Solution, and Sales

4. For which **countries** do you generally hire MBAs?

United States

5. What are your preferred **candidate requirements**?

Interns:

- Bachelor of Science (Computer Science, Engineering, Statistics, or similar analytical field) is required, and currently pursuing a MS or MBA degree
- Graduating December 2024 – May/June 2025

6. Please **list the positions** that you are offering (either for Full time or Internships)

MBA - Intern (Summer 2024)

- Business Development Intern, Alliances Team
- AI Services Intern, Customer Services Team
- AI Solution Intern, Customer Solutions Team
- Product Management Intern, Product Management Team
- Strategy Intern, Strategy Team

Citi

www.oncampus.citi.com

At Citi, you'll have the opportunity to expand your skills and make a difference at one of the world's most global banks.

We're fully committed to supporting your growth and development from the start with extensive on-the-job training and exposure to senior leaders, as well as more traditional learning.

You'll also have the chance to give back and make a positive impact where we live and work through volunteerism.



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of relevant work experience

Please check the appropriate box to answer questions: ☒

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☐ No ☒

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☐ No ☒

1.1.1 If yes, please indicate for which country/-ies:

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases: For UK visas

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☐ No ☒

2.2 If yes, please indicate for which country/-ies:

3. For which **functional areas** do you typically hire MBAs ?

Investment Banking

4. For which **countries** do you generally hire MBAs?

London, UK

5. What are your preferred **candidate requirements**?

First year MBA students

6. Please **list the positions** that you are offering (either for Full time or Internships)

Summer Associate Internship

Delta Partners

<https://deltapartnersgroup.com/>

Strategy consulting practice focused on delivering tangible results to clients and making a meaningful impact.

Our commitment lies in being trusted advisors to all our clients, delivering strategies to ensure tangible outcomes. With expertise across industries and a global footprint, we present a tailored 360-degree perspective to address the unique challenges, actively fostering collaboration with clients and investors on a global scale.

- We offer end-to-end advisory services combining Strategy Consulting, Business Transformation, Transactions and Financial Restructuring capabilities.
- We have an innovation mindset and capability that enables us to move faster than the market.
- We leverage our sector expertise, intellectual capital, and profound knowledge of the Telecom, Media & Tech and Public Sector industries to address complex strategic challenges for our clients.

The Delta Partners team is spread across several offices, offering a true global coverage to our clients. Each office acts as a regional hub to serve multiple geographies, which translates into international career opportunities for our team.

DELTA PARTNERS
an FTI Consulting company

MBA RECRUITMENT INFORMATION



+55 nationalities



Around
760 students



2 years program



Barcelona
Campus



around 5 years
of relevant work experience

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☒ No ☐

1.1.1 If yes, please indicate for which country/-ies: South Africa, Saudi Arabia and Singapore

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases: We sponsor H1-B visa application for the US for MBA's, also we sponsor Visas for UAE, and for Spain (for Europeans).

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☒ No ☐

2.2 If yes, please indicate for which country/-ies: South Africa, Singapore, and USA

3. For which **functional areas** do you typically hire MBAs ?

Management Consulting

4. For which **countries** do you generally hire MBAs?

Dubai, Riyadh, Barcelona, London, New York, Johannesburg, Singapore

5. What are your preferred **candidate requirements**?

- MBA from a top business school
- Undergraduate degree in: Business, Computer Science, Economics, Engineering, Finance, Management, Strategy, Analytics or a related field.
- Basic knowledge and interest in the Telecoms, Media and Tech (TMT) industry
- Excellent analysis and problem-solving skills
- Strong quantitative skills
- A logical and lateral thinker, who is intellectually curious
- Exceptional communication and interpersonal skills, with fluency in English (written and spoken)
- A team player, who can work in a truly diverse setting
- Highly motivated individual who is looking to learn and grow with the company

6. Please **list the positions** that you are offering (either for Full time or Internships)

- Consultant Full Time and Internships position in: Dubai, Riyadh, Barcelona, London, New York, Johannesburg, Singapore
- Investment Banking Associate Full Time and Internships position in Dubai and Singapore

Eli Lilly

www.lilly.com

Lilly is a global healthcare leader that unites caring with discovery to create medicines that make life better for people around the world. For more than a century, we have stayed true to a core set of values—excellence, integrity, and respect for people—that guide us in all we do: discovering medicines that meet real needs, improving the understanding and management of disease, and giving back to communities through philanthropy and volunteerism. We have also been committed to investing in our employees—through competitive salaries, training and development, health, and the opportunity to do good. The pharmaceutical industry is a complex, rapidly changing environment, and we are looking for highly capable leaders to help us continue making life better for people around the world.

Attendees:

Sara Stevens: Associate Director, HR Corporate MBA Program – Lilly International

Laura Podo: Senior Director, HR Affiliate -- Spain

Maria Cardona: Associate Director, Brand Leader – Spain

Antonio Pascual Diez: Manager, Pricing & Key Account Analytics -- Spain



MBA RECRUITMENT INFORMATION



+55 nationalities



Around
760 students



2 years program



Barcelona
Campus



around 5 years
of relevant work experience

1. Will you be offering full-time opportunities after graduation (starting from May 2024) ?

Yes



If yes, please specify: Yes



1.1 Students need to have specific work authorization

Work Authorization Typically Required: Austria, Bulgaria, China, Czech Republic, Germany, Hungary, Israel, Italy, Japan, Poland, Romania, Saudi Arabia, Slovenia, Sweden, Switzerland, Turkey, United Arab Emirates, United Kingdom, France.

1.2 Would your company be able to sponsor visas? Yes



Only by exception in following situations:

- Middle Eastern students to work in UAE
- European students who can speak or are learning German can apply to Germany
- European students who are fluent in Italian can apply to Italy.

2. Do you plan to hire MBA Students for summer corporate internships?

Lilly will come **later in February (to the IESE Career Forum)** to talk about Internship Opportunities

3. For which functional areas do you typically hire MBAs ?

Marketing/sales and finance

4. For which countries do you generally hire MBAs?

For **Marketing/sales**: Austria, Bulgaria, China, Czech Republic, Germany, Hungary, Israel, Italy, Japan, Poland, Romania, Saudi Arabia, Slovenia, Sweden, Switzerland, Turkey, United Arab Emirates, United Kingdom

For **Finance**: Bulgaria, China, Czech Republic, France, Germany, Hungary, Israel, Italy, Japan, Poland, Romania, Saudi Arabia, Slovenia, Sweden, Turkey, United Arab Emirates, United Kingdom.

5. What are your preferred candidate requirements?

Permanent work authorization and can speak the local language of the country; however, there are some exceptions (see 1.2).

6. Please list the positions that you are offering (either for Full time or Internships)

Full time positions in marketing/sales and finance.

Emerson

<https://www.emerson.com/en-us>

Purpose

We drive innovation that makes the world healthier, safer, smarter and more sustainable

Our Business

Emerson's industry-leading portfolio enables us to identify and confront the challenges of an increasingly complex and unpredictable marketplace from a position of strength, driving near- and long-term value as a trusted partner for our customers.

Company Portfolio

Industry leaders are looking to Emerson as a trusted partner that continuously innovates to help them meet the next big challenge. Our robust automation portfolio enables us to collaborate across our businesses to develop more complete solutions for customers based on our deep industry experience. We leverage our global presence, domain expertise and industrial software to help industries achieve key sustainability and operational goals.

Speakers

Cristina Demeter – DEI & Talent Programs Manager Europe

Angela Werner - Manager Sales Planning and Pricing, Professional Tools

Maria-Eugenia Ramirez - Director Sales, Sustainability and Decarbonization, Europe

Jesus Maria - General Manager - Spain and Portugal



EMERSON™

MBA RECRUITMENT INFORMATION



+55 nationalities



Around
760 students



2 years program



Barcelona
Campus



around 5 years
of relevant work experience

Please check the appropriate box to answer questions: ☒

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☐ No ☒

1.1.1 If yes, please indicate for which country/-ies:

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases: Please complete...

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☐ No ☒

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☐ No ☐

2.2 If yes, please indicate for which country/-ies: Please complete...

3. For which **functional areas** do you typically hire MBAs ?

Strategic Planner, Commercial Programs, BDM & Sales, HR

4. For which **countries** do you generally hire MBAs?

TBD

5. What are your preferred **candidate requirements**?

TBD

6. Please **list the positions** that you are offering (either for Full time or Internships)

Strategic Planner, HR Strategic Planner Hydrogen OEM Program MANager



https://www.ey.com/es_es/careers

EY is a global leader in audit, tax, transaction advisory and consulting services, with more than 250,000 professionals in more than 150 countries.

Our motto, "Building a better working world", sums up the essence and the reason to be part of EY. We actively contribute to the global economy, helping our client companies and the business world to improve and grow within an ethical and responsible framework.

In addition, we provide an ideal work environment to develop leaders with successful careers through high-performance teams. We care that our people have the best possible professional development and training, so that their interests and expectations are considered, that they enjoy a challenging work environment and that they enjoy recognition. The passage through EY is synonymous with unlimited growth accompanied by great professionals who will help you achieve all your goals and impact Society. Discover in first person what it means to be GO HIGHER.

We have a strategy, "NextWave", which is our best bet for success. Our ambition is to provide long-term value, both to our clients, our team of professionals and of course to society, as the most recognized professional services company in the world.



MBA RECRUITMENT INFORMATION



+55 nationalities



Around
760 students



2 years program



Barcelona
Campus



around 5 years
of relevant work experience

Please check the appropriate box to answer questions: ☒

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☒ No ☐

1.1.1 If yes, please indicate for which country/-ies: Please complete...

1.2 Would your company be able to sponsor visas? Yes ☐ No ☐

Only specific cases: Depending on the case

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☐ No ☐

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☒ No ☐

2.2 If yes, please indicate for which country/-ies: Spain

3. For which **functional areas** do you typically hire MBAs ?

Strategy and Transactions and EY-Parthenon

4. For which **countries** do you generally hire MBAs?

Spain

5. What are your preferred **candidate requirements**?

Student visa and fluent Spanish

6. Please **list the positions** that you are offering (either for Full time or Internships)

[Careers at EY](#)

Infosys Limited

<https://www.infosys.com/>

Infosys is a global leader in next-generation digital services and consulting. Over 300,000 of our people work to amplify human potential and create the next opportunity for people, businesses, and communities.

With over four decades of experience in managing the systems and workings of global enterprises, we expertly steer clients, in more than 50 countries, as they navigate their digital transformation powered by the cloud.

We enable them with an AI-powered core, empower the business with agile digital at scale and drive continuous improvement with always-on learning through the transfer of digital skills, expertise, and ideas from our innovation ecosystem.

We are deeply committed to being a well-governed, environmentally sustainable organization where diverse talent thrives in an inclusive workplace

Infosys[®]
Navigate your next

MBA RECRUITMENT INFORMATION



+55 nationalities



Around
760 students



2 years program



Barcelona
Campus



around 5 years
of relevant work experience

Please check the appropriate box to answer questions: ☒

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☐ No ☒

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☐ No ☐

1.1.1 If yes, please indicate for which country/-ies: Please complete...

1.2 Would your company be able to sponsor visas? Yes ☐ No ☐

Only specific cases: Please complete...

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☒ No ☐

2.2 If yes, please indicate for which country/-ies: Europe and UK

3. For which **functional areas** do you typically hire MBAs ?

Business Development and Marketing

4. For which **countries** do you generally hire MBAs?

Across Europe and UK

5. What are your preferred **candidate requirements**?

At least 3 years of full time work experience, permanent work authorization in Europe and UK

6. Please **list the positions** that you are offering (either for Full time or Internships)

InStep Internship Program

KEARNEY

[Global Management Consulting Firm - Kearney](#)

Kearney is a leading global management consulting firm with more than 4,200 people working in more than 40 countries. We work with more than three-quarters of the Fortune Global 500, as well as with the most influential governmental and non-profit organizations.

Kearney is a partner-owned firm with a distinctive, collegial culture that transcends organizational and geographic boundaries—and it shows. Regardless of location or rank, our consultants are down to earth, approachable, and have a shared passion for doing innovative client work that provides clear benefits to the organizations we work with in both the short and long term.

Kearney aims to be the difference of purpose for our clients, people, communities, and the planet by pursuing sustainable positive results in everything we do, as established in our principle of “essential rightness.” We seek to fulfill this purpose mission for our clients, in our partnerships, and through our daily work—deploying advanced technology know-how and talent for an ecosystem of lasting economic, social, and environmental solutions

KEARNEY

MBA RECRUITMENT INFORMATION



+55 nationalities



Around
760 students



2 years program



Barcelona
Campus



around 5 years
of relevant work experience

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☒ No ☐

1.1.1 If yes, please indicate for which country/-ies: Europe

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases: Middle East

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☒ No ☐

2.2 If yes, please indicate for which country/-ies: Europe

3. For which **functional areas** do you typically hire MBAs ?

General Consulting

4. For which **countries** do you generally hire MBAs?

Spain, Middle East, Colombia, Mexico, Japan,

5. What are your preferred **candidate requirements**?

- Degree in Business, Economics and Engineering; MBA
- Excellent communication in English, Spanish and preferably one other language
- At least three /four years success in a rigorous environment, such as a global company or consulting firm, investment Banking or other relevant industry/functional experience.

6. Please **list the positions** that you are offering (either for Full time or Internships)

- Associate/Summer Associate

The Kraft Heinz Company

<https://www.kraftheinzcompany.com/>

We are driving transformation at The Kraft Heinz Company, inspired by our Purpose, *Let's Make Life Delicious*. Consumers are at the center of everything we do. We are the third-largest food and beverage company in North America and the fifth-largest food and beverage company in the world, with eight \$1 billion+ brands. We leverage our scale and agility to unleash the full power of Kraft Heinz across a portfolio of six consumer-driven product platforms. As global citizens, we're dedicated to making a sustainable, ethical impact while helping feed the world in healthy, responsible ways.

Our speakers:

Bryn Wilkinson - Associate Director, Agile & Strategic Projects

Shelana Poindexter – Manager, Talent Acquisition – Global Talent Attraction

The logo for The Kraft Heinz Company, featuring the word "Kraft" in a bold, dark blue sans-serif font, followed by "Heinz" in a red, italicized script font.

MBA RECRUITMENT INFORMATION



+55 nationalities



Around
760 students



2 years program



Barcelona
Campus



around 5 years
of relevant work experience

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐ Please note that these are not structured, but potentially ad hoc opportunities

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☐ No ☒

1.1.1 If yes, please indicate for which country/-ies: Please complete...

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases:

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☐ No ☒

2.2 If yes, please indicate for which country/-ies: Please complete...

3. For which **functional areas** do you typically hire MBAs ?

Our Amsterdam-based Agile & Strategic Projects team sits in our Procurement & Supply Chain Function and Works as an internal consultancy with a global scope serving all of our operating markets.

4. For which **countries** do you generally hire MBAs?

These positions are typically based in the Netherlands.

5. What are your preferred **candidate requirements**?

We are looking for natural leaders from a variety of professional backgrounds with an ownership mentality and seeking to make an impact through their work.

6. Please **list the positions** that you are offering (either for Full time or Internships)

Summer internship 2024 (successful interns may receive an offer to return for a full-time position starting in 2025, after graduation).

L.E.K Consulting

<https://www.lek.com/>

L.E.K. Consulting is a global strategy consulting firm that addresses the most critical commercial issues for the leaders of some of the world's most successful businesses.

Clients come to us time and again because we are proven to act as an insightful expert and a trusted partner. We are uncompromising in our approach to help clients make better decisions at crucial moments, changing the trajectory of their enterprise, delivering improved business performance and creating greater shareholder returns.

Our teams combine our core capabilities of research, benchmarking, modelling, data & analytics and strategy development to create game-changing insights and practical solutions that seize competitive advantage and unlock new growth opportunities. We enable clients to make critical decisions with greater certainty and empower them to master their moments of truth.

With more than 2,000 professionals located across five continents, L.E.K. specialises in Strategy and Mergers & Acquisitions (M&A) support with clients across the full range of corporates and private equity. We are expert in a wide range of industries, including Life Sciences and healthcare, retail and consumer, financial services, industrials, energy and transportation.



MBA RECRUITMENT INFORMATION



+55 nationalities



Around
760 students



2 years program



Barcelona
Campus



around 5 years
of relevant work experience

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify: London, Munich, Madrid and Paris

1.1 Students need to have specific work authorization Yes ☐ No ☒

1.1.1 If yes, please indicate for which country/-ies:

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases:

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify: London and Munich

2.1 Students need to have specific work authorization Yes ☐ No ☒

2.2 If yes, please indicate for which country/-ies:

3. For which **functional areas** do you typically hire MBAs ?

☐ General management ☐ Sales ☐ Marketing ☐ Finance ☐ Strategy

☐ Operation ☐ IT & Digital ☒ Consulting

4. For which **countries** do you generally hire MBAs?

☐ Greater China ☐ India ☐ Southeast Asia ☐ Japan ☐ South Korea

☒ Worldwide ☐ Other

5. What are your preferred **candidate requirements**?

3-5 years of work experience with MBA

6. Please **list the positions** that you are offering (either for Full time or Internships)

- Full-time Consultant in London, Munich, Madrid and Paris
- Summer Consultant in London and Munich

McKinsey & Company

<https://www.mckinsey.com>

McKinsey & Company is a global management consulting firm committed to helping organizations accelerate sustainable and inclusive growth. McKinsey works with clients across the private, public and social sectors to solve complex problems and create positive, distinctive and lasting change for all their stakeholders

Approximately 20,000 consultants with diverse backgrounds work in more than 100 offices, in more than 60 countries, and covering more than 150 citizenships and languages.

McKinsey advises organizations worldwide on issues of strategy, corporate finance, organization, operations, technology and others, providing relevant industry, functional and geographical research, analytics, tools and expertise to our clients.

McKinsey
& Company

MBA RECRUITMENT INFORMATION



+55 nationalities



Around
760 students



2 years program



Barcelona
Campus



around 5 years
of relevant work experience

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☐ No ☐

1.1.1 If yes, please indicate for which country/-ies:

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases: We do our best to accomodate visa's and engage in sponsorship however this varies case by case and is not guaranteed

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☐ No ☐

2.2 If yes, please indicate for which country/-ies: We try our best to accomodate visa's and engage in sponsorship, nevertheless, attending to the short-term engagement of summer internships, it is exponentially harder to guarantee this element. Regardless, it will be analysed on a case by case basis.

3. For which **functional areas** do you typically hire MBAs ?

General Strategic Consulting and Specialist pathways such as: Operations, Sales & Marketing, Digital, Private Equity; Corporate Finance and others

4. For which **countries** do you generally hire MBAs?

All global offices

5. What are your preferred **candidate requirements**?

- Fluency in local language
- Connections (personal or work related) to office location

6. Please **list the positions** that you are offering (either for Full time or Internships)

Full time Associate roles and Summer internships

Monitor Deloitte

[Monitor Deloitte](#)

Monitor Deloitte is a Strategy Consulting Practice, founded in 1983 by six entrepreneurs with ties to the Harvard Business School, including Michael Porter. We are specialized in addressing a variety of management areas, including Strategic Transformation, Organic Growth, Innovation, Business Design, M&A Strategy and ESG Strategy.

Monitor Deloitte's Strategy professionals are uniquely positioned to help companies in their efforts to achieve superior performance by developing insights that help them realize tangible and enduring value. We work side by side with our clients to help them in their efforts to develop innovative strategies and make tough decisions. We deliver insights that produce results, always going one step ahead.

Our Global Strategy Practice is present in 35 countries with the contribution of 14 000 professionals, 122 000 at the Consulting Practice, and 321 000 at the Deloitte Global Firm. We are backed up by people working every day around the world to help our clients grow with confidence and execute their most pressing priorities. This helps us to achieve excellent quality, strong team spirit in a global network, cross border collaboration, and interdisciplinary solutions anytime, anywhere.

Monitor
Deloitte.

MBA RECRUITMENT INFORMATION



+55 nationalities



Around
760 students



2 years program



Barcelona
Campus



around 5 years
of relevant work experience

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☒ No ☐

1.1.1 If yes, please indicate for which country/-ies: Spain

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases: Netherlands, UAE

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☒ No ☐

2.2 If yes, please indicate for which country/-ies: Spain

3. For which **functional areas** do you typically hire MBAs ?

We recruit mainly for our Monitor Deloitte Practice

4. For which **countries** do you generally hire MBAs?

Mainly in Spain but other countries or regions could be considered (Holland, Middle East)

5. What are your preferred **candidate requirements**?

We are looking for MBA students who are willing to develop their career in Strategy Consulting. Good academic and professional background, outstanding analytical and communication skills and teamwork abilities are the main requirements.

Previous work experience desired: We look for people with experience in Strategy projects (both, in consulting and internal departments) or experience in our target industries (financial, energy, consumer goods and telecommunications).

6. Please **list the positions** that you are offering (either for Full time or Internships)

Full time and Internships

Morgan Stanley

<https://www.morganstanley.com/>

Morgan Stanley is a leading global financial services firm providing investment banking, securities, wealth management and investment management services. With offices in more than 41 countries, the Firm's employees serve clients worldwide including corporations, governments, institutions and individuals.

Our vision and goals can only be achieved through hiring, training and rewarding the best people. Morgan Stanley is a true global citizen, with offices around the world filled with talented, passionate people bringing excellence and integrity to everything we do. As technology links us closer together, the firm is in a unique position to address the increasingly global needs of our clients.

Our attention is on the future, even though we draw strength from our successful past. We are focused on new ideas and ground-breaking financial products. We believe capital creates change and that it can be channelled in such a way that we do well in business while also seeding goodness in the world. This is why we are working with visionary businesses and individuals to generate funding to finance innovative ideas for a better future.

There is no typical person at Morgan Stanley. Our employees represent globally diverse backgrounds and interests. What they have in common is that they are all high achievers who share integrity, intellectual curiosity and the desire to work in a collegial environment. We prize individuality and encourage our people to be themselves. What you are interested in and how you approach the world will determine your individual career path with us.

Morgan Stanley

MBA RECRUITMENT INFORMATION



+55 nationalities



Around
760 students



2 years program



Barcelona
Campus



around 5 years
of relevant work experience

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☐ No ☒

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☐ No ☒

1.1.1 If yes, please indicate for which country/-ies:

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases:

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☐ No ☒

2.2 If yes, please indicate for which country/-ies:

3. For which **functional areas** do you typically hire MBAs ?

☐ General management ☐ Sales ☐ Marketing ☒ Finance ☐ Strategy

☐ Operation ☐ IT & Digital ☐ Other

4. For which **countries** do you generally hire MBAs?

☐ Greater China ☐ India ☐ Southeast Asia ☐ Japan ☐ South Korea

☐ Worldwide ☒ Other **UK**

5. What are your preferred **candidate requirements**?

1st year MBA, interest in Investment Banking, demonstrable understanding of Finance, motivation for industry. ,

6. Please **list the positions** that you are offering (either for Full time or Internships)

Summer Associate programme (internship)

Novartis

<https://www.novartis.com/>

Our purpose is to reimagine medicine to improve and extend people's lives. We use innovative science and technology to address some of society's most challenging healthcare issues. We discover and develop breakthrough treatments and find new ways to deliver them to as many people as possible. We also aim to reward those who invest their money, time and ideas in our company.

Speakers:

- Gianmarco Calvo – CFO Europe
- Gregorio Oliveira – CFO Spain
- Maria Arce – Head Finance ADACAP Operations
- Maren Skott-Myhre – Finance Development Program Associate



MBA RECRUITMENT INFORMATION



+55 nationalities



Around
760 students



2 years program



Barcelona
Campus



around 5 years
of relevant work experience

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☐ No ☒

1.1.1 If yes, please indicate for which country/-ies:

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases:

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify: We plan to hire FDP interns

2.1 Students need to have specific work authorization Yes ☐ No ☒

2.2 If yes, please indicate for which country/-ies:

3. For which **functional areas** do you typically hire MBAs ?

We are coming specifically with a focus on Finance this year, but there are many functions and like with JUMP, in the future other areas could be the focus as well.

4. For which **countries** do you generally hire MBAs?

Switzerland for the Finance Development Program

In the Barcelona hubs, there are roles open on an ongoing basis and we've had IESE MBAs join there directly in the past as well in Finance roles or commercial

5. What are your preferred **candidate requirements**?

Curiosity, Learning Agility, analytical and strategic thinking, international experience and mobility, leadership potential with strong communication skills

6. Please **list the positions** that you are offering (either for Full time or Internships)

For structured recruiting processes: FDP full-time positions (2) and internship (~5)

Opportunities in Barcelona hubs on an ongoing basis

OC&C Strategy Consultants

<https://www.occstrategy.com/en/>

What is the future of television? How much should we invest in emerging markets? What do I need to do to win with Generation Z?”

OC&C Strategy Consultants is a leading global strategy consulting firm providing clear thinking on some of the most complex and exciting strategic problems in business today.

We do rapid, high-impact projects for chief executives and boards looking for the best strategies. Answers to these questions require something beyond the ordinary – and that is why at OC&C we strive to create an extraordinary firm that offers the best service to our clients and the best opportunities for our teams.

As a result, over the last 35 years, we have grown to become a global strategy consultancy with 14 offices in 10 countries, serving leading companies, smaller insurgents and private equity houses around the world.

What sets us apart from our competitors and makes OC&C a very attractive career choice? It’s our...

Deep sector expertise
Higher pure strategy focus
Entrepreneurial culture
Limited travel for wor



OC&C
Strategy consultants

MBA RECRUITMENT INFORMATION



+55 nationalities



Around
760 students



2 years program



Barcelona
Campus



around 5 years
of relevant work experience

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify: -

1.1 Students need to have specific work authorization Yes ☒ No ☐

1.1.1 If yes, please indicate for which country/-ies: All offices

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases: Sponsorship for those joining the London office

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify: Only London & NY/Boston

2.1 Students need to have specific work authorization Yes ☒ No ☐

2.2 If yes, please indicate for which country/-ies:

Will sponsor temporary visas for those who join London office

3. For which **functional areas** do you typically hire MBAs ?

☐ General management ☐ Sales ☐ Marketing ☐ Finance ☒ Strategy

☐ Operation ☐ IT & Digital ☐ Other

4. For which **countries** do you generally hire MBAs?

☒ Greater China ☐ India ☐ Southeast Asia ☐ Japan ☐ South Korea

☒ Worldwide ☐ Other

5. What are your preferred **candidate requirements**?

6. Please **list the positions** that you are offering (either for Full time or Internships)

Full time Consultant & MBA Summer Internships (8 weeks, June – August)

Oliver Wyman

<https://www.oliverwyman.com/middle-east.html>

Oliver Wyman is a global leader in management consulting that combines deep industry knowledge with specialized expertise in strategy, operations, risk management, and organization transformation. Our mission is to help clients achieve lasting success by solving their most complex problems and seizing their biggest opportunities.

Come to the Middle East if you are excited by challenges and at ease working across different cultures. You will step out of your comfort zone, finding stretch opportunities along every step of the journey. You will also find genuine colleagues who speak their minds and measure success not by the number of hours worked but by what gets accomplished.



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Please check the appropriate box to answer questions: ☒

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☐ No ☒

1.1.1 If yes, please indicate for which country/-ies: Please complete...

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases: Please complete...

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☐ No ☒

2.2 If yes, please indicate for which country/-ies:

3. For which **functional areas** do you typically hire MBAs ?

Consultant in Strategy

4. For which **countries** do you generally hire MBAs?

Middle East (Abu Dhabi, Dubai, Doha, Riyadh)

5. What are your preferred **candidate requirements**?

6. Please **list the positions** that you are offering (either for Full time or Internships)

Post MBA full time – Associate roles

MBA Internships

Philip Morris Spain

www.pmi.com

[Accelerate your career – Otro sitio realizado con WordPress \(accelerateyourcareeratpms.com\)](http://www.pmi.com)

Philip Morris International (PMI) is one of the world's leading international tobacco companies. Headquartered in New York City and listed on the New York Stock Exchange (NYSE: PM) but with the Operations Centre in Switzerland, the company has a workforce of over 71,000.

PMI is building its future on replacing cigarettes with smoke-free products that—while not risk-free—are a far better choice than cigarette smoking.

Philip Morris Spain S.L. was established in 1971, and today we employ more than 700 dedicated and talented employees at our headquarters in Madrid and offices in Barcelona, Las Palmas, Madrid, Seville, Tenerife, and Valencia.

Our company is the Spanish market leader. Our brands are ranked among the eight top-selling brands: Marlboro is the most popular cigarette brand in the country, followed by Chesterfield and L&M. In recent years, we have boosted our presence in fine-cut and other tobacco products.



PHILIP MORRIS
INTERNATIONAL

MBA RECRUITMENT INFORMATION



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Campus



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1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☐ No ☒

1.1.1 If yes, please indicate for which country/-ies: Please complete...

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases: Please complete...

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☐ No ☒

2.2 If yes, please indicate for which country/-ies: Please complete...

3. For which **functional areas** do you typically hire MBAs ?

Commercial Ops, Finance, Smoke Free Products – Marketing, Operations

4. For which **countries** do you generally hire MBAs?

Spain

5. What are your preferred **candidate requirements**?

MBA Graduates, with more than 5-7 years of experience in FMCG companies, fluent in English and Spanish if possible.

6. Please **list the positions** that you are offering (either for Full time or Internships)

Accelerated Management Program

Full-time permanente roles (TBC depending on the business needs)

MBA summer internships

Restaurant Brands International

<https://rbi.com/English/corporate-profile/default.aspx>

Restaurant Brands International Inc. is one of the world's largest quick service restaurant companies with more than \$35 billion in annual system-wide sales and over 28,000 restaurants in more than 100 countries.

RBI owns four of the world's most prominent and iconic quick service restaurant brands – TIM HORTONS®, BURGER KING®, POPEYES® and FIREHOUSE SUBS®. These independently operated brands have been serving their respective guests, franchisees and communities for decades.

Through its Restaurant Brands for Good framework, RBI is improving sustainable outcomes related to its food, the planet, and people and communities.

<https://careers.rbi.com/global/en/c/campus-jobs>



BURGER KING.

Tim Hortons

POPEYES.



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Please check the appropriate box to answer questions:

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify: ideally Jan/Feb but we can do May

1.1 Students need to have specific work authorization Yes ☒ No ☐

1.1.1 If yes, please indicate for which country/-ies: EU/Swiss/Norwegian/EFTA passport

1.2 Would your company be able to sponsor visas? Yes ☐ No ☒

Only specific cases:

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☒ No ☐

2.2 If yes, please indicate for which country/-ies: EU/Swiss/Norwegian/EFTA passport

3. For which **functional areas** do you typically hire MBAs ?

Marketing, Finance, Procurement, Digital

4. For which **countries** do you generally hire MBAs?

Switzerland, Singapore, USA, Canada (please note that the team that will participate in this event will be representing the EMEA region based in Zug, Switzerland. However, RBI recruits for various regions in the world and each region will have their own candidate/work authorisation requirements).

5. What are your preferred **candidate requirements**?

5-7 years of previous experience, ideally in FMCG or QSR industry

6. Please **list the positions** that you are offering (either for Full time or Internships)

We are offering MBA Fulltime opportunities (ideal start date in Jan/Feb 2024, but we are open for May intakes too) and MBA Summer Internships (start mid-Jun or July; 8-10 weeks)

Roland Berger

<https://www.rolandberger.com/>

Roland Berger is the only management consultancy of European heritage with a strong international footprint. We cherish different perspectives and approaches and count on the diversity of our employees. Our unique combination of analytical thinking and empathetic attitude is what sets us apart. Driven by our values of entrepreneurship, excellence and empathy, we at Roland Berger are convinced that the world needs a new sustainable paradigm that takes the entire value cycle into account. Working in cross-competence teams across all relevant industries and business functions, we provide the best expertise to meet the profound challenges of today and tomorrow. If you like to take the initiative and make a difference as part of a team, Roland Berger is the right place for you.



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1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☐ No ☒

1.1.1 If yes, please indicate for which country/-ies: depending on legal requirements

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases:

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify: worldwide

2.1 Students need to have specific work authorization Yes ☐ No ☒

2.2 If yes, please indicate for which country/-ies:

3. For which **functional areas** do you typically hire MBAs ?

Consulting

4. For which **countries** do you generally hire MBAs?

Worldwide: Austria, Bahrain, Belgium, Brazil, Canada, France, Germany, Greater China, Hungary, India, Indonesia, Italy, Japan, Lebanon, Malaysia, Mexico, Morocco, Netherlands, Portugal, Qatar, Romania, Saudi Arabia, Singapore, South Korea, Spain, Sweden, Switzerland, Thailand, Ukraine, United Arab Emirates, United Kingdom, USA, Vietnam

5. What are your preferred **candidate requirements**?

Several years of strategic work experience; Experience abroad and for most countries' local language skills; Entrepreneurial thinking, creativity, spirit of innovation; Analytical and conceptual skills with implementation focus ("hands-on" mentality); Strong team players – colleagues with whom it is fun to work; Communication skills

6. Please **list the positions** that you are offering (either for Full time or Internships)

Consulting full time

Consulting summer internship

Siemens

<https://www.siemens.com>

Siemens is a technology group that is active in nearly all countries of the world, focusing on the areas of automation and digitalization in the process and manufacturing industries, intelligent infrastructure for buildings and distributed energy systems, smart mobility solutions for rail transport, and medical technology and digital healthcare services.

Siemens comprises Siemens Aktiengesellschaft (Siemens AG), a stock corporation under the Federal laws of Germany, as the parent company, and its subsidiaries. Our Company is incorporated in Germany, with our corporate headquarters situated in Munich. As of

September 30, 2022, Siemens had around 311,000 employees.

As of September 30, 2022, Siemens has the following reportable segments: Digital Industries, Smart Infrastructure, Mobility and Siemens Healthineers, which together form our “Industrial Business” and Siemens Financial Services (SFS), which supports the activities of our industrial businesses and also conducts its own business with external customers. Furthermore, we report results for Portfolio Companies, which comprises businesses that are managed separately to improve their performance.

Diverse talents from all around the world are encouraged to drive their career at Siemens through the Finance Excellence Program or the XPS Leadership Program.

You can find out more about us and our leadership programs below:

- [Finance Excellence Program \(FEP\)](#)
- [XPS Leadership Program](#)

Speakers

Anastasia Bezzubov

Jutta Pfrang

The Siemens logo, consisting of the word "SIEMENS" in a bold, teal, sans-serif font.

MBA RECRUITMENT INFORMATION



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2 years program



Barcelona
Campus



around 5 years
of relevant work experience

Please check the appropriate box to answer questions: ☒

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☐ No ☒

1.1.1 If yes, please indicate for which country/-ies: Please complete...

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases: Please complete...

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☐ No ☒

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☐ No ☐

2.2 If yes, please indicate for which country/-ies: Please complete...

3. For which **functional areas** do you typically hire MBAs ?

Please complete: corporate Finance (FEP) and Engineering/ IT (XPS)

4. For which **countries** do you generally hire MBAs?

Please complete: for FEP: Start in Germany, then rotate international. For XPS: hiring international depending on specific role.

5. What are your preferred **candidate requirements**?

Please complete: 5-10 years relevant profesional experience, international experience, growth mindset

6. Please **list the positions** that you are offering (either for Full time or Internships)

Please complete: FEP and XPS

Sigrun Partners

<https://sigrunpartners.com/>

Sigrun Partners was born in July 2009 as a spin-off of Royal Bank of Scotland (RBS) Iberia, led by Juan Carlos García Centeno who, from 2001 until then, had been CEO of RBS Iberia (Spain and Portugal) and RBS Latin America (Mexico, Venezuela, Colombia, Brazil, Peru, Argentina and Chile).

The team's extensive knowledge of financing and restructuring matters, as well as its access to key decision makers in financial institutions, companies and national and international investors, allowed the firm to prosper from its first steps, establishing itself in a difficult environment (Great Recession) as a leader in corporate finance for Spain, Portugal, Africa and Latin America.

Since then, Sigrun Partners has provided advise on a large number of transactions, with many complex situations, to listed companies, family businesses, private equity funds, family offices, energy and infrastructure funds, real estate funds, as well as institutional investors.

Our services focus on Mergers & acquisitions (M&A), Financing and debt restructuring and Alternative asset investments.

The sector we have experience with are Banking & insurance, Consumer & retail, Energy, Industry & engineering, Infrastructure, Real Estate, Health & pharma, TMT, logistics, aviation, among others.



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1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☒ No ☐

1.1.1 If yes, please indicate for which country/-ies: Spain, and for whichever other required position

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases:

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☐ No ☒

2.2 If yes, please indicate for which country/-ies: With student visa is enough for Spain

3. For which **functional areas** do you typically hire MBAs ?

☐ General management ☐ Sales ☐ Marketing ☒ Finance ☒ Strategy

☐ Operation ☐ IT & Digital ☐ Other

4. For which **countries** do you generally hire MBAs?

☐ Greater China ☐ India ☐ Southeast Asia ☐ Japan ☐ South Korea

☒ Worldwide ☒ Spain

5. What are your preferred **candidate requirements**?

Prior experience in valuation, consulting or investment banking would be valued, Good team player, Proactive, decisive, Good communication and interpersonal skills vis-à-vis potential clients, Very fluent English, Fluent Spanish (preferred but not essential)

6. Please **list the positions** that you are offering (either for Full time or Internships)

IB Associates, and VP in certain cases



tesa® adhesive solutions for industrial
markets – tesa

tesa is one of the world's leading manufacturers of technical adhesive tapes and self-adhesive system solutions (more than 7,000 products) for industrial and professional customers as well as end consumers.

Headquarters:

Hamburg, Global Headquarters

Hamburg, Europe

Shanghai, China

Singapore, Asia Pacific

Charlotte, North America

Sao Paulo, South America

Istanbul, Middle East, Türkiye and Africa

Speakers: Gwen Elprana - Teamlead Talent Acquisition & Employer Branding



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+55 nationalities



Around
760 students



2 years program



Barcelona
Campus



around 5 years
of relevant work experience

Please check the appropriate box to answer questions: ☐

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

☐ Yes

If yes, please specify:

1. Students need to have specific work authorization ☐ Yes

1. If yes, please indicate for which country/-ies: Germany

1.2 Would your company be able to sponsor visas? ☐ Yes

Only specific cases:

2. Do you plan to hire MBA Students for summer **corporate internships**?

No ☐

If yes, please specify:

2.1 Students need to have specific work authorization

2.2 If yes, please indicate for which country/-ies:

3. For which **functional areas** do you typically hire MBAs ?

Jobs in Finance, Strategic Marketing, Sales, Business Development e.g. In Automotive Business Unit, Electronic Business Unites, Controlling, etc.

4. For which **countries** do you generally hire MBAs?

Mainly Germany; other tesa affiliates possible.

5. What are your preferred **candidate requirements**?

Previous work experience; English speakers.

6. Please **list the positions** that you are offering (either for Full time or Internships)

[Karriere – tesa](#). Depending on the available positions at the time.

We actively seek to increase our international hires in all areas.

Werfen

www.Werfen.com

In everything we do, we use our passion and long-term vision to develop meaningful innovations that truly enhance patient care and help create healthier societies worldwide

Werfen is a growing, family-owned, innovative company founded in 1966 in Barcelona, Spain.

We are a worldwide leader in the areas of Hemostasis, Acute Care, Transfusion, Autoimmunity, Transplant. In OEM, the focus is customized diagnostics.

We operate directly in +30 countries and in more than 100 territories through distributors. Our R&D and production centers are located in the United States and Europe. In 2022, our revenues were € 1.840 billion and our workforce is more than 7,000 strong.

Speakers:

Lars Kalfhaus - VP Europe Commercial Operations

Itziar Rabasa – HR Director IBERIA

Rafael de la Fuente (IESE MBA Alumni) – Supply Chain Analyst Leader

Diego Martinez – Global HR specialist & GLP coordinator

The Werfen logo, consisting of the word "werfen" in a bold, blue, lowercase sans-serif font.

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+55 nationalities



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2 years program



Barcelona
Campus



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1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify: candidate-tailored across the entire organization

1.1 Students need to have specific work authorization Yes ☒ No ☐

1.1.1 If yes, please indicate for which country/-ies: Candidates need to be able to work legally in at least one of the countries where we have offices

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases: We are not closed to extending visas, on a case-by-case scenario

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify: across the entire org.

2.1 Students need to have specific work authorization Yes ☐ No ☒

2.2 If yes, please indicate for which country/-ies:

3. For which **functional areas** do you typically hire MBAs ?

Across the entire organization: Commercial, Operations, Supply Chain, Marketing, Finance, etc.

4. For which **countries** do you generally hire MBAs?

Anywhere where we have offices. Recently, frequent destinations have been Spain, Italy, USA, Mexico and Colombia

5. What are your preferred **candidate requirements**?

Preferred: Scientific and/or Medical Background with aspirations to transition to commercial/marketing functions. But all backgrounds are welcomed and interesting: Consultancy, Sales, Finance, IT, etc.

6. Please **list the positions** that you are offering (either for Full time or Internships)

Positions are tailored to the candidate based on their background and aspirations

Wipro Limited

<https://careers.wipro.com/global100-program>

About Wipro

Wipro Limited (NYSE: WIT, BSE: 507685, NSE: WIPRO) is a leading technology services and consulting company focused on building innovative solutions that address clients' most complex digital transformation needs. Leveraging our holistic portfolio of capabilities in consulting, design, engineering, and operations, we help clients realize their boldest ambitions and build future-ready, sustainable businesses. With over 250,000 employees and business partners across 66 countries, we deliver on the promise of helping our customers, colleagues, and communities thrive in an ever-changing world.

Speakers –

1. Vania Silva, HR, Spain
2. Fernando Navarro, CGO, Spain
3. Javier Lorente Perez Sauquillo, G100 alumni, Spain



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Please check the appropriate box to answer questions: ☒

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify: We are offering full time roles

1.1 Students need to have specific work authorization Yes ☒ No ☐

1.1.1 If yes, please indicate for which country/-ies: Benelux, Nordics, Germany, Paris, Switzerland, UK, Australia, Singapore, USA and Canada

1.2 Would your company be able to sponsor visas? Yes ☐ No ☒

Only specific cases: We do not offer visa sponsorship for the G100 program hiring. Students with work authorization in any of our hiring locations are welcome to apply

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify: 8-10 weeks summer internship

2.1 Students need to have specific work authorization Yes ☒ No ☐

2.2 If yes, please indicate for which country/-ies: Benelux, Nordics, Paris, Switzerland, UK, USA and Canada

3. For which **functional areas** do you typically hire MBAs ?

Delivery, Consulting, Sales and client strategy across various functions and Business lines (IT, Data Science, Travel, Engineering, operations, sustainability etc.)

4. For which **countries** do you generally hire MBAs?

Benelux, Nordics, Germany, Paris, Switzerland, UK, Australia, Singapore, USA and Canada

5. What are your preferred **candidate requirements**?

The candidates should be eligible to apply to any of the hiring locations as per their work authorization (should not require sponsorship) with 3-7 years of relevant experience and Industry & work experience – IT Services, Multi Industry or Domain. (Kindly refer the Job description for details)

6. Please **list the positions** that you are offering (either for Full time or Internships)

Global Business Manager – Full time

Global 100 Internship – Summer internship program

ZS Associates

<https://www.zs.com/>

ZS is a management consulting firm focused on transforming global healthcare and beyond.

We leverage our leading-edge analytics, plus the power of data, science and products to help our clients make more intelligent decisions, deliver innovative solutions and improve outcomes for all.

Speakers:

Ramprasad Venkataramanan – SIP Manager London

Rebecca Bubb – SIP Manager Zurich

Nick Borren – SIP Consultant London

Lucy Carter – EU Campus Recruiter London



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of relevant work experience

Please check the appropriate box to answer questions: ☒

1. Will you be offering **full-time opportunities** after graduation (starting from May 2024) ?

Yes ☒ No ☐

If yes, please specify:

1.1 Students need to have specific work authorization Yes ☐ No ☒

1.1.1 If yes, please indicate for which country/-ies:

1.2 Would your company be able to sponsor visas? Yes ☒ No ☐

Only specific cases:

2. Do you plan to hire MBA Students for summer **corporate internships**?

Yes ☒ No ☐

If yes, please specify:

2.1 Students need to have specific work authorization Yes ☒ No ☐

2.2 If yes, please indicate for which country/-ies: Interns will be required to source visa through BUNAC. ZS Will reimburse all costs.

3. For which **functional areas** do you typically hire MBAs ?

Business Consulting – Strategy Insights & Planning roles

4. For which **countries** do you generally hire MBAs?

London, Cambridge, Frankfurt, Berlin, Zurich, we also have offices in East Asia and America (depending on language skills and right to work)

5. What are your preferred **candidate requirements**?

No preference, but an interest in Healthcare is favored

6. Please **list the positions** that you are offering (either for Full time or Internships)

Full time and Internships available for 2024